



255627  
2015-101-C

March 9, 2015  
Via Overnight Delivery

Ms. Jocelyn Boyd, Chief Clerk  
South Carolina Public Service Commission  
101 Executive Center Dr.  
Columbia, SC 29210

**RE: Transfer of Customers of Impact Telecom, Inc. and  
Americatel Corporation to Matrix Telecom, Inc.**

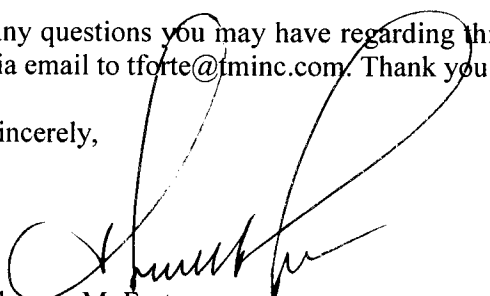
Dear Ms. Boyd:

Enclosed for filing please find the original and two copies of the above referenced filing submitted on behalf of Impact Telecom, Inc. ("Impact") and Americatel Corporation d/b/a 1010 123 Americatel d/b/a 10-15-688 Ametex d/b/a Startec ("Americatel") and Matrix Telecom, Inc. d/b/a Matrix Business Technologies d/b/a Trinsic Communications d/b/a Excel Telecommunications d/b/a VarTec Telecom d/b/a Clear Choice Communications ("Matrix"). Impact, Americatel, and Matrix hereby seek approval of the planned transfer of customers from Impact and Americatel to Matrix Telecom, Inc.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3001 or via email to [tforte@tminc.com](mailto:tforte@tminc.com). Thank you for your assistance in this matter.

Sincerely,

  
Thomas M. Forte  
Consultant to Matrix Telecom, Inc.

cc: Alex Valencia - Matrix  
cc: Mr. C. Dukes Scott, Executive Director  
file: Matrix - South Carolina - Other  
tms: SCx1501

Enclosures

TF/bc

**BEFORE THE SOUTH CAROLINA PUBLIC UTILITIES COMMISSION**

**PETITION FOR LEAVE TO TRANSFER CUSTOMERS**

of

**IMPACT TELECOM, INC. AND AMERICATEL CORPORATION**

to

**MATRIX TELECOM, INC.**

RECEIVED  
2016 MAR 16 10 11 23  
SOUTH CAROLINA  
PUBLIC SERVICE  
COMMISSION

Impact Telecom, Inc. ("Impact") and Americatel Corporation d/b/a 1010 123 Americatel d/b/a 10-15-688 Ametex d/b/a Startec ("Americatel") and Matrix Telecom, Inc. d/b/a Matrix Business Technologies d/b/a Trinsic Communications d/b/a Excel Telecommunications d/b/a VarTec Telecom d/b/a Clear Choice Communications ("Matrix") hereby seek approval of the planned transfer of customers from Impact and Americatel to Matrix. Following the transfer, Impact and Americatel will no longer operate and request that the Commission cancel their authority upon approval of this merger filing.

**I. THE PARTIES**

Impact was incorporated under the laws of the State of Nevada on May 25, 2005. Its principal office is located in Englewood, Colorado. The company was originally authorized to provide resold interexchange service in Docket # 2012-139-C and Order # 2012-607. Impact provides wholesale services only within South Carolina. Impact is also the parent holding company of Matrix and Americatel.

Americatel Corporation was incorporated under the laws of the State of Delaware on April 4, 1992. Its principal offices are also located in Irving, Texas. The company was originally authorized to provide interexchange services in 98-032-C by order issued 6/26/1998. Americatel currently offers casual calling and presubscribed interexchange services within South Carolina. Americatel is a wholly owned subsidiary of Impact.

Matrix was incorporated under the laws of the State of Texas on June 13, 1990. Its principal offices are also located in Irving, Texas. The company was originally authorized to provide interexchange services in 90-517-C by order issued 12/19/1990. The Company also received Commission approval to provide resold and facilities-based competitive local exchange services on 8/25/2005 in 2005-98-C. Matrix currently offers presubscribed interexchange and local services in South Carolina. Matrix is also a wholly owned subsidiary of Impact.

## **II. THE TRANSACTION**

The retail customers of Americatel (approximately 100) and the wholesale customers of Impact will be transferred to Matrix beginning on or about December 31, 2014 pending all regulatory approvals. Following the transaction, these customers will be served by Matrix. Matrix will revise its tariffs to incorporate the applicable transferred services upon completion of the transfer. Americatel and Impact will cease to operate after that point in time. After the transaction is complete Matrix will still be a wholly owned subsidiary of Impact Telecom, Inc.

Exhibit A contains an overview of the pre and post corporate structure of Impact Telecom once the transfer and merger is completed.

## **III. CUSTOMER IMPACT**

The transition to Matrix will be virtually transparent to most customers. Impact and Americatel's customers will not incur any charges as a result of the change in service provider to Matrix. Additionally Matrix will file with the Commission to add the d/b/a names of Impact Telecom and Americatel to ensure customers that they are still being served under the same service plan.

Written notice of the proposed transfer was provided to Impact customers on or about November 19, 2015 and Americatel's customers on or about November 20, 2014. The customer notification advised customers of the following: (1) the pending change of their interexchange service carrier selection to Matrix; (2) that there will be no interruption of their service; (3) either there will be no change to rates, terms or conditions of service OR a description of the proposed new service; (4) there will be no charges associated with their change to Matrix as their interexchange carrier; (4) they have the option to select a different service provider if they prefer, with no penalty from Americatel. The notification also included the toll free numbers which customers may call for more information. A copy of Americatel's customer notification and Impact's customer notification are attached as Exhibit B.

#### **IV. CONTACT INFORMATION**

Correspondence with regard to this filing should be sent to:

Thomas M. Forte  
Consultant to the Impact Companies  
Technologies Management, Inc.  
2600 Maitland Center Parkway, Suite 300  
Maitland, FL 32751  
Telephone: 407-740-3001  
Facsimile: 407-740-0613  
Email: tforte@tminc.com

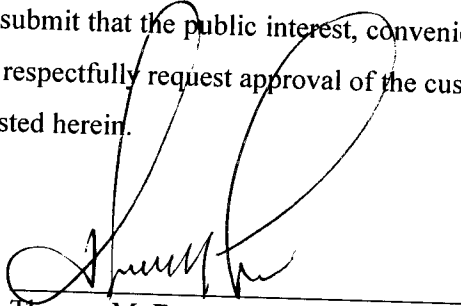
with a copy sent to

Alex Valencia  
Senior Director - Government Affairs & Compliance  
Impact Telecom  
433 East Las Colinas Blvd.  
Suite 500  
Irving, TX 75039  
Telephone: 972-910-1720  
Facsimile: 972-910-1490  
Email: avalencia@impacttelecom.com

#### **V. PUBLIC INTEREST STATEMENT**

The proposed customer transfer is an internal corporate reorganization that will reduce costs and provide enhanced operational and economic efficiencies for Matrix. The resulting savings will provide greater opportunities to improve the services available to its customers. Consequently, granting this Application is consistent with the public interest.

WHEREFORE, for the reasons stated above, Matrix Telecom, Inc. d/b/a Matrix Business Technologies d/b/a Trinsic Communications d/b/a Excel Telecommunications d/b/a VarTec Telecom d/b/a Clear Choice Communications, Americatel Corporation d/b/a 1010 123 Americatel d/b/a 10-15-688 Ametex d/b/a Startec and Impact Telecom, Inc. submit that the public interest, convenience and necessity would be furthered by a grant of this Petition and respectfully request approval of the customer base transfer between Matrix, Americatel and Impact as requested herein.

A handwritten signature in black ink, appearing to read 'Thomas M. Forte', is written over a horizontal line.

Thomas M. Forte  
Consultant to Matrix Telecom, Inc.

**Matrix Telecom, Inc.**

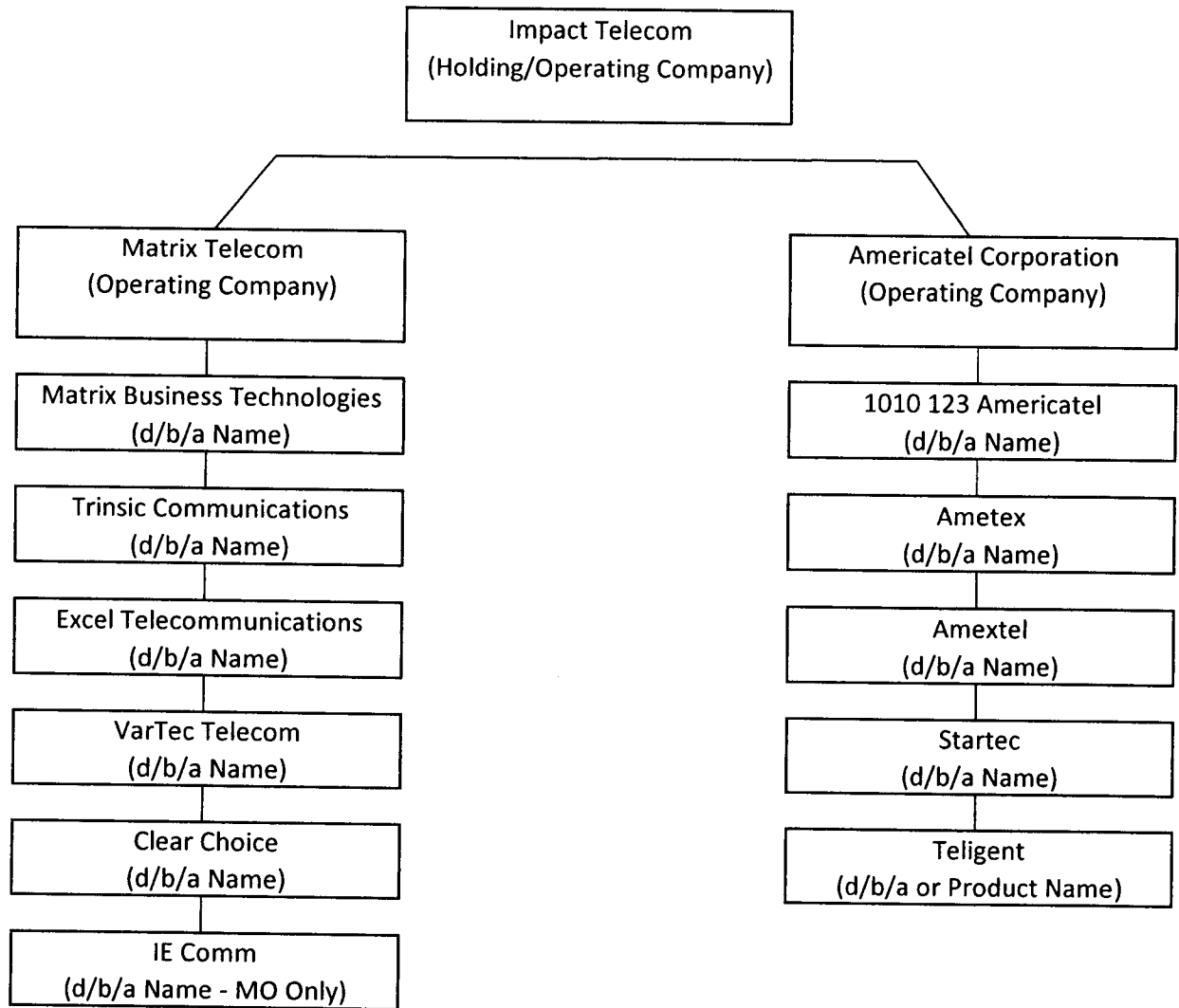
**Americatel Corporation**

**Impact Telecom, Inc.**

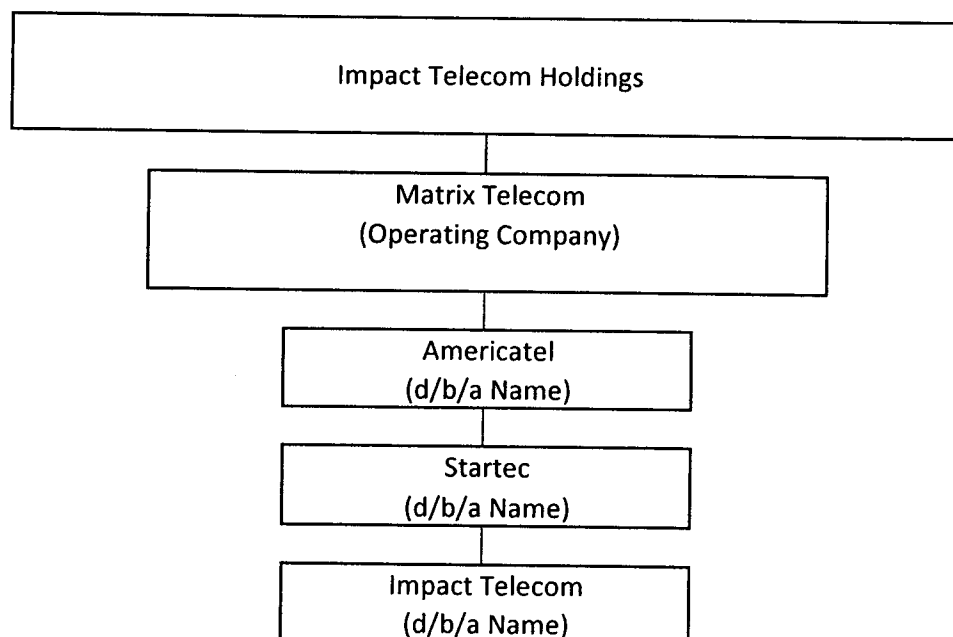
**Exhibit A**

**Corporate Structure**

## Current Corporate Structure



## Proposed Corporate Structure



**Matrix Telecom, Inc.**

**Americatel Corporation**

**Impact Telecom, Inc.**

**Exhibit B**

**Customer Notification**



November 20, 2014

Dear Valued Customer,

Matrix Telecom, Inc. ("Matrix") and Americatel Corporation ("Americatel Corporation"), the current provider of your Startec services, are pleased to announce that Matrix and Americatel will be merging companies. As a result of the merger, Matrix will now provide your long distance services under the same Startec brand name you know and trust. The anticipated date of merger of Americatel into Matrix is expected to be completed on or after January 1, 2015, subject to the necessary regulatory approvals.

**Please note that you are not required to do anything to retain your current long distance services. There will be no cost to you because Matrix will be responsible for any carrier change charges resulting from the merger, nor will the merger change your current calling plan or your rates, service features, or terms and conditions. Rest assured that this transition will be seamless. You will simply continue to receive the same services that you enjoy today under your Startec plan.** Additionally, although no change in your service is contemplated, you will be notified of any future changes to the rates, terms and conditions of your service in same manner as you always have – in your bill, by mail, or through lawful means.

If you have placed a preferred carrier freeze on your account, the freeze will continue to remain in place. We have a legal requirement to inform you that you have the right to select a different preferred long distance carrier, if one is available. If you choose to change to a different preferred long distance carrier, you may first need to lift any freeze you may have placed on your account by calling your local service carrier.

Matrix is dedicated to earning and keeping your business. We are confident that this transaction will strengthen the quality of service you receive today. As always, for help with any customer service, billing issue, or complaint, we will continue to assist you at our customer service toll-free number (800) 827-3374, before, during, and after the merger.

Sincerely,

AMERICATEL CORPORATION  
and  
MATRIX TELECOM, INC.

[www.startec.com](http://www.startec.com)



November 19, 2014

Dear Network Customer,

As you are aware, Impact Telecom, Inc. acquired Matrix Telecom, Inc. and Americatel Corporation in 2013. The next step in this acquisition is to consolidate all carrier operations. We consider our relationship a vital part of our business and, as such, we want to provide you as much advance notice as possible.

We will be consolidating all our branding under the Impact Telecom name and all carrier operations will be unified under Matrix Telecom, Inc. Rest assured that this transition will be seamless, as our networks will remain the same, providing a comprehensive global wholesale solution.

This move will allow us to streamline our billing and payment processes, providing more efficient universal operations. There will be no changes to any terms or conditions under our agreement and we will ensure your account manager provides any assistance that may be necessary in this process and answers any questions you may have. Please note that this change will coincide with our regulatory filings and will become effective on January 1, 2015, to help provide a clean transition for account management purposes.

We are excited for the enhancements that are underway here at Impact Telecom and the future our relationship holds. Please contact your network account manager should you have any questions. Thank you once again for your attention to this matter.

Respectfully,

IMPACT TELECOM